

# **Q3 PRESENTATION**

November 2024



# **TODAY'S PRESENTERS**



LEIV SYNNES CEO



DANIEL TELLBERG Finance Director

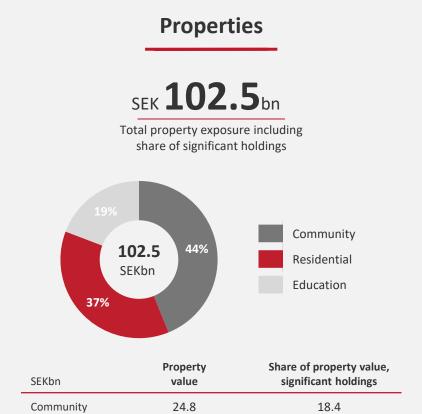


HELENA LINDAHL
Treasury Director

#### HIGHLIGHTS FOR THE PERIOD

- Rental income increased by 5.9 %, like-for-like
- NOI increased by 7.4 %, like-for-like
- Financial stability and liquidity remain a priority
  - Reduced debt by SEK 43.4bn in the last 24 months, like-for-like
- Property valuation decrease levels off. Value decrease of 0.8% in the quarter
- SBB's dispute with a single opportunistic hedge fund is expected to be resolved by March
   2025 in the English courts
- Strategy execution on-track

53.9	SEKbn, Property value	102.5	SEKbn Total property exposure	4.9%	Yield
5.9%	Rental income increase, like-for-like	<b>7.4</b> %	Net Operating Income increase, like-for-like	8.4%	EPRA Vacancy Rate
<b>62</b> %	Loan-to-value Q3 2024	2.3%	Average interest rate	<b>1.7</b> ×	Interest coverage ratio



Community	24.8	18.4
Residential	28.5	5.9
Education	0.6	19.1
Total	53.9	43.3

<sup>\*</sup>Investments in other associated companies totalling SEK 5.3bn



#### STRATEGY EXECUTION ON-TRACK

#### Progress since June:

- **✓** Bond exchange in July generated SEK 1.6bn equity to shareholders
  - New bonds in Sveafastigheter which can be repaid without cost
- ✓ Listed Sveafastigheter in October
  - Sweden's largest listed pure-play housing company
  - Operations focused on core business
  - Investment grade structure
  - New credit lines in Sveafastigheter post IPO
- ✓ Raised SEK 8.6bn with investment grade rating in Nordiqus
  - Additional SEK 1bn in credit facilities
  - SBB:s share of dividend for Q4 is estimated to SEK 250m
- ✓ PPI received investment grade rating BBB- with positive outlook
  - First property acquisitions since IPO, NOK 240m
- ✓ Executing on project development
  - Divestment of properties in Västerås and Flen









## TRANSPERENT GROUP STRUCTURE

#### Community

Residential

**Education** 

**Total property exposure** 

SEK **45.0**<sub>bn</sub>

Property value

SEK 24.8<sub>bn</sub>

SBB's share of property portfolios in JV and Associated companies

SEK 20.2 bn

**Total property exposure** 

SEK 37.9<sub>bn</sub>

Property value

SEK 28.5<sub>bn</sub>

SBB's share of property portfolios in JV and Associated companies

SEK 9.4bn

**Total property exposure** 

SEK 19.7<sub>bn</sub>

Property value

SEK **0.6**bn

SBB's share of property portfolios in JV and Associated companies

SEK 19.1<sub>bn</sub>













#### **COMMUNITY**

- Leading and scalable platform
- Elderly care 27% of the property portfolio
- Sustainability at the core of the business model
- Government-funded tenants, minimal risk of rent loss
- Partnership confirms the strong value of the portfolio
- Rental income close to 100% CPI-linked

SEK 45.0 bn

Property exposure including JV and significant holdings

Key figures per Q3 2024

#### **Consolidated properties**

(SBB)

SEK 24.8 bn

Property value

5.63%

Yield

8 years

WAULT

## JV and Associated companies



public property invest & others

SEK 18.4 br

SBB's share of property portfolios in significant holdings

SEK  $1.8\,$  br

SBB's share of property portfolios in other holdings

SEK **5.3** bn

Net Investment in significant holdings



#### RESIDENTIAL

- Residential holdings are concentrated to Sveafastigheter
- Sveafastigheter was made independent and listed on Nasdaq Stockholm in October 2024 to enhance funding opportunities for Sveafastigheter and to reduce debt in SBB
- Beneficial market conditions
  - Rent development for Swedish-regulated tenancies driven by population growth and real economic development
  - Rent is expected to increase significantly faster than inflation in the coming years

SEK 37.9<sub>bn</sub>

Property exposure including JV and significant holdings

Key figures per Q3 2024

#### **Consolidated properties**



Yield

SEK 28.5 bn 4.14% SEK 1,383

Property value

Avg. rent per sq.m

#### JV and Associated companies

#### SBB Residential Property AB & others

5.5 9 bn

SBB's share of property portfolios in significant holdings

SEK 3.5 hn

SBB's share of property portfolios in other holdings

SEK 3.0 hr

Net Investment in significant holdings



#### **EDUCATION**

- SBB co-owns Nordigus with Brookfield, one of the world's largest infrastructure investors
- Nordigus is Europe's leading public education property platform with growth potential
- Government-backed income, high lease renewal rate and close to 100% CPI-linked
- High asset quality with predictable earnings has enabled refinancing with an infrastructure investment grade rating
- Expected dividend from Nordigus for Q4 is SEK 250m

Key figures per Q3 2024

SEK 19.7<sub>bn</sub>

Property exposure including JV and significant holdings

#### **Consolidated properties**



Property value

## JV and Associated companies

# Nordiqus

SBB's share of property portfolios in significant holdings

Net Investment in significant holdings

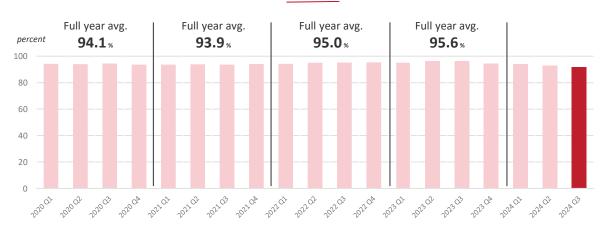


## STABILISED YIELD AND STABLE OCCUPANCY



4.9 % Yield Q3 2024

#### **Rental Occupancy Rate**



P2 % Rental Occupancy Rate Q3 2024







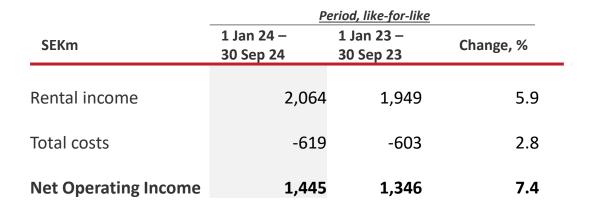
### **CONTINUED IMPROVEMENT OF NOI**

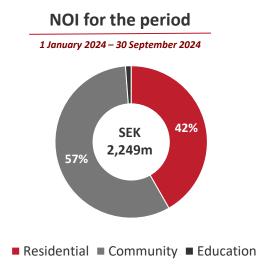
5.9%

Rental income increase, likefor-like Jan-Sep 2024

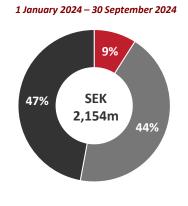
7.4%

Net Operating Income increase, likefor-like Jan-Sep 2024





#### Share of NOI for the period in significant holdings



■ Residential ■ Community ■ Education



# **KEY TAKEAWAY'S – CONSOLIDATED INCOME STATEMENT FOR Q3 2024**

SEKm	Q3 2024	Q3 2023	Profit impact	Like-for-like change
Net operating income	589	927	-338	+3.7%
Admin & Restructuring expenses	-187	-298	+111	
Profit before financial items, value changes in properties and goodwill	401	628	-227	
Changes in value, property	-913	-3522	+2,609	
Impairment of goodwill	-1,107	-123	-984	
Other	-4	-2	-2	
Operating profit	-1,623	-3,018	+1,395	
Results from associated companies/joint ventures	-364	-701	+337	
Credit losses on receivables from associated companies/joint ventures	-188	-	-188	
Net interest	-48	-215	+167	
Other financial items	306	806	-500	
Tax	-88	655	-743	
Profit for the period, Continued operations	-2,005	-2,473	+468	
Profit for the period, Discontinued operations		-2,289	+2,289	
Profit for the period	-2,005	-4,762	-2,757	

#### **Comments**

- Strong NOI growth like-for-like
- Reorganization and legal processes are generating temporary high central costs.
   Ambition to reduce by 50% by the end of 2025
- Changes in property value have levelled off
- Rent development and lower capital costs are expected to lead to positive property value changes in the long term



## **KEY TAKEAWAY'S – CONSOLIDATED BALANCE SHEET FOR THE PERIOD**

#### Comments

 Reduction in investment properties mainly related to transactions with JV:s and associated companies

Property portfolio change, SEKm

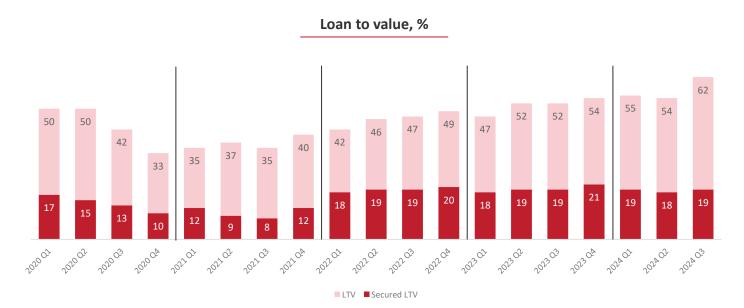
Opening fair value, 1 Jan 2024	73,205
Winding-up of joint ventures and associated companies	3,404
Other acquisitions	677
Investments	798
Establishment of JVs	-15,212
Contributions to JVs — Sveafastigheter preparation	-1,699
Sales to minority shareholders	-3,096
Other sales	-978
Unrealized value changes	-3,233
Reclassification	-92
Translation differences	93
Fair value at end of period	53,867

SEKm	2024-09-30	2023-09-30	2023-12-31
Goodwill	1,264	2,717	2,692
Investment properties	53,867	76,198	73,205
Other tangible assets	757	536	499
Net investment in JV:s and associated companies	24,221	9,896	22,715
Other financial fixed assets	1,553	3,804	3,295
Total fixed assets	81,661	93,151	102,405
Total current receivables and assets	1,415	1,777	1,642
Cash and cash investments	1,817	2,371	4,060
Total assets	84,894	139,934	108,107



#### FINANCING IN NEW MARKET CONDITIONS

- Main focus to reduce debt level and dependence on individual sources of financing
- Long-term ambition of returning to investment grade rating
- Increase in loan-to-value due to dividend payout, hybrid reduction, and property value change



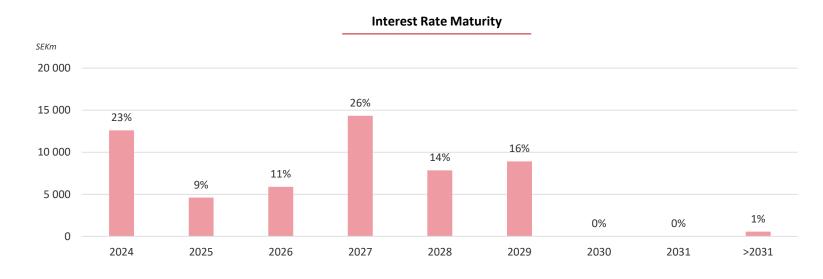
62 % Loan to value Q3 2024

19% Secured Loan-to-value Q3 2024

1.7<sub>x</sub>
Interest coverage ratio Q3 2024



## ATTRACTIVE LONG-TERM FUNDING



3.0 years

Average interest maturity Q3 2024

2.33%

Average interest rate Q3 2024





3.3 years

Average debt maturity Q3 2024

67<sub>9</sub>

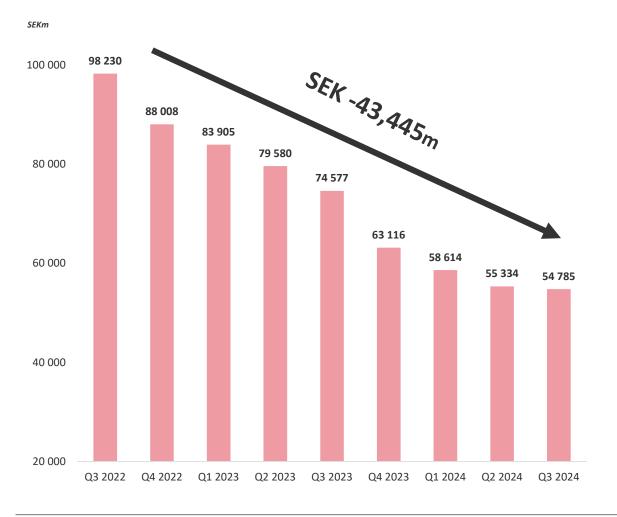
With maturity later than 2026 per Q3 2024 2.37%

Average interest of debt with maturity later than 2026 per Q3 2024



## LIQUIDITY HAS FACILITATED NOMINAL DEBT REDUCTION

#### Nominal Debt, FX like-for-like



#### **Methods for Continued debt reduction**

- No additional dividend
- Limited property investments
- Limited new acquisitions
- Mainly repay maturing debt
- Direct sale of real estate
- Raise equity in subsidaries

## **TO SUMMARIZE**





# Q&A



Samhällsbyggnadsbolaget

